



April 13, 2026

Subject: Notice of Price Adjustment Effective May 18, 2026

Dear Valued Customer,

Thank you for your continued partnership with Driver Industrial Safety. We truly appreciate the trust you place in our team and the opportunity to support your business. Our goal remains the same—to provide dependable products, strong inventory availability, and the level of service you expect from us.

Our most recent price adjustment occurred in August 2025. Since that time, we have experienced continued increases in several key inputs required to manufacture and deliver our products. While we have worked hard to absorb these costs wherever possible, the ongoing pressure across materials and supply chain inputs now requires a targeted price adjustment.

Several factors contributing to these increases include:

- Raw material increases, particularly polyurethane materials used in our cable protectors and wheel chocks
- Higher aluminum costs impacting housings and structural components used in LED display systems
- Electronic component pricing, including LED modules and circuit boards
- Labor increases affecting manufacturing and assembly operations
- Higher inbound freight costs for raw materials and components used in production
- Tariffs and duties applied to certain imported materials and electronic components

Because our products are manufactured using different materials and processes, these cost pressures impact each category differently. Safety warning whips are primarily influenced by fiberglass, LED components, and assembly labor. Wheel chocks and cable protectors rely heavily on polyurethane materials that have experienced notable volatility. LED vehicle display systems incorporate electronic components and aluminum housings that have been particularly affected by material pricing, fabrication costs, and tariffs.

As a result, Driver Industrial Safety will implement a selective price adjustment across certain product lines effective May 18, 2026. Your account representative will share product-specific pricing updates in the coming weeks.

We value the relationships we've built with our customers and sincerely appreciate your understanding and continued partnership. If you have any questions, please feel free to reach out to your Driver representative at any time.

Warm regards,

A handwritten signature in black ink that reads "Jessica Dziekan".

Jessica Dziekan
VP of Sales & Marketing